CHIEF EXECUTIVE OFFICER

November 2017

THE CLUB

The Adelaide United Football Club (AUFC) is a foundation member and holds an exclusive licence in South Australia to participate in the Hyundai A-League Football Competition. AUFC were the inaugural Premiers in the 2005/06 season, Grand Finalists in the following two seasons and in 2016 won both the Premiership and Championship double hosting a sell-out Grand Final at Adelaide Oval.

AUFC were runners up in the Asian Champions League in 2008 and progressed for the 7th time into this competition in 2017. In 2008 AUFC achieved the best ever Australian result in the FIFA World Club Cup, finishing 5th.

AUFC in 2017/18 will field teams in the A-League, the W-League and a youth team in the FFSA National Premier Leagues Competition. AUFC have established a state of the art academy training facility at Playford, 50 minutes north of the Adelaide CBD which comprises two full pitches, one half pitch, gymnasium, medical facilities and meeting rooms. The AUFC Football Department operates from a recently redeveloped two Storey Headquarters 700 metres from the training facility, where Football staff, coaches and the players gather between training sessions. AUFC also has an administration office and supporters base adjacent to Hindmarsh Stadium where our home games are played.

THE POSITION

AUFC seeks to appoint a suitably qualified person to the role of Chief Executive Officer.

The successful candidate will be a strategic leader with strong commercial/ financial acumen and a proven record of success in senior management roles. They will have an autonomous management style with strong interpersonal skills to work with management, staff and the AUFC Board. They will possess excellent communication skills and have extensive experience developing and managing corporate relationships. Whilst experience in sport would be desirable, it is not a prerequisite.

PRIMARY ACCOUNTABILITIES & DUTIES

- Implement the AUFC strategic plan, develop and execute appropriate supporting business plan and reporting methodology.
- Drive commercial outcomes to maximise the financial performance of the club.
- Oversee the effective operation, administration and development of the club.
- Ensure appropriate controls, policies, reporting and monitoring mechanisms are in place.
- Oversee the financial management of the organisation.
- Provide significant input into budgeting process and then ensure efficient and effective processes are in place to ensure compliance.
- Develop and implement marketing and business plans to maintain and increase revenues from existing operations and to develop new business opportunities.
- Maintain awareness of the business, economic and political environment as it affects the organisation.
- Build a positive culture across the club.
- Protect and enhance the image and reputation of the club.
- Prepare Board meetings, agendas, and materials.
- Ensure compliance with legal and regulatory obligations.

Given the significance of this role a generous remuneration package will be offered to the successful candidate.

Please forward details in strict confidence to the Chairman of AUFC, Mr Greg Griffin.

Email: greg.griffin@aufc.com.au.